

PINELANDS DEVELOPMENT CREDIT BANK BOARD MEETING

THURSDAY, OCTOBER 8, 1998

The meeting was called to order by Deputy Commissioner John Traier, who then read the Open Public Meeting Act Statement.

The roll was called by Executive Director John Ross. Present at the meeting were:

Members

John Traier, Deputy Commissioner of Banking
James F. Hall, Department of Environmental Protection
George Rover, for Attorney General Peter Verniero
Daniel Kelleher, Chairman, New Jersey Pinelands Commission
Peter Anderson, for Samuel Garrison, Department of Agriculture

Other Officials

John T. Ross, Executive Director, Pinelands Development Credit Bank
Dennis Massimo, Project Manager, Pinelands Development Credit Bank
Helene Chudzik, Deputy Attorney General
Lorraine Strickland, Recording Secretary

Other Persons in Attendance

Allen Avery, Ocean County

Motion for approval of the minutes of the January 8, 1998 and May 22, 1998 meetings were made by Messrs. Rover and Hall, with unanimous approval by the Board.

Mr. Ross informed the Board that the Department of Environmental Protection is about to publish regulations regarding the Cranberry Grower's "General Permit". Mr. Ross stated that the rules appeared to be fine, with one exception, the formula being proposed would use fractions of Pinelands Development Credits as low as 1/10, and that the Bank should submit written comments suggesting that the formula be rounded to the nearest 1/4 Pinelands Development Credit. Mr. Ross went on to say that, if the Bank is to play a role in this process, funding would have to be restored to the Bank. Currently, the Bank has a carry forward balance of \$300,000, and that it is estimated that the Bank would need an additional \$400,000 for participation in the Cranberry Grower's Permit.

A discussion ensued as to whether the Board formally approved participation in the program. It was agreed that they gave conceptual approval, and that a formal vote would be needed. Mr. Rover suggested putting off a formal vote until more information is known. Mr. Traier asked if a special meeting would be needed. Mr. Ross said that, due to the Bank's meeting schedule, a special meeting may be needed, however, there is sufficient time remaining if a special meeting is needed.

Mr. Ross continued by informing the Board that Dennis Massimo has focused his efforts on engineering firms that do business in the Pinelands, and asked Mr. Massimo if he would update the Board. Mr. Massimo said that he found that many firms knew of the program, but didn't know how it worked. He went on to say that the firms he has worked with are now proposing to use nearly 1,000 rights in new projects. He said that he has changed the minds of several engineers who didn't use Pinelands Development Credits, however, it does take some convincing. Mr. Ross feels that the next couple of years should be very active for the Pinelands Development Credit Program, and should also lead to increased sales prices.

Mr. Ross said that this year has been the best one, to date, for the Pinelands Development Credit Bank. Two hundred plus rights have been sold, with more expected by the end of the year.

Mr. Ross mentioned that he has been talking with the Pinelands Commission about the possibility of creating a better management information system for Pinelands Development Credit record keeping. He said that he would have more details for the Board in January.

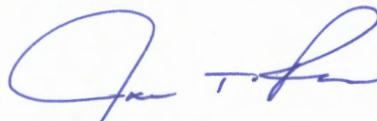
Each member received a copy of the Pinelands Development Credits Summary Report through December 31, 1997.

Mr. Traier suggested establishing a meeting schedule for 1999. The meetings will be held on January 14, May 13, and October 14, and were agreed upon by the Board.

Mr. Traier asked if there were any issues for the good of the board, and there were none. He then thanked Messrs. Ross and Massimo for getting more people involved in the Pinelands Program.

Mr. Kelleher made a motion to adjourn, with a second from Mr. Hall. It was so moved by the board.

Respectfully submitted,



John T. Ross
Executive Director